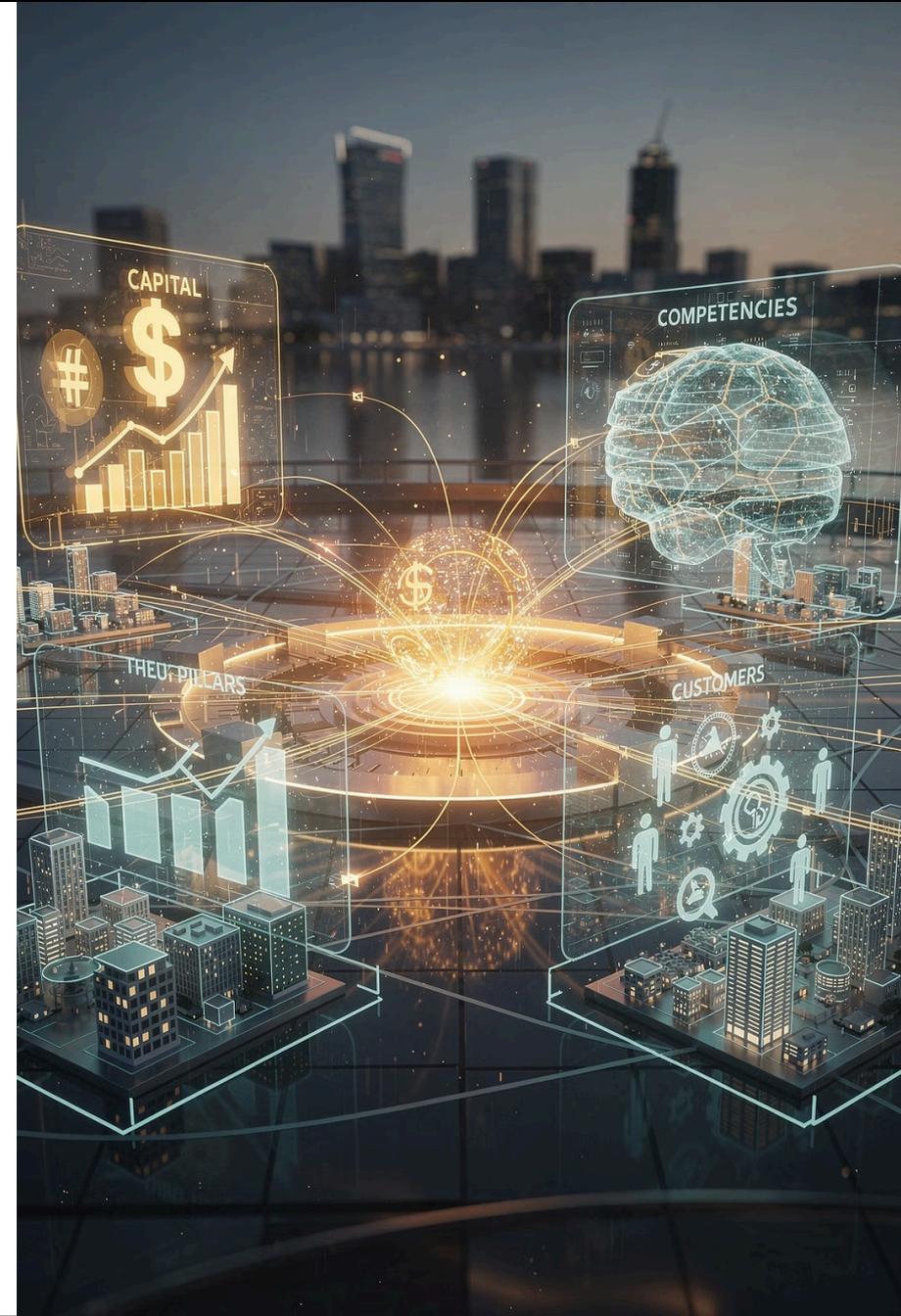


Silicon Valley East Bay Founders

Connecting Capital, Competencies, Customers, and Cities to Build the Next Innovation Nexus.



Who We Are

East Bay Founders (EBF) is a dynamic organization dedicated to fostering a vibrant startup ecosystem in the Silicon Valley East Bay. We connect visionary entrepreneurs with essential resources: capital, critical competencies, diverse customer bases, and supportive city infrastructures.

Our mission is to transform the East Bay into the next global innovation nexus, leveraging AI to drive real-world impact and sustainable growth.

Built by successful founders for future founders—because we've been there, and we know what it takes.

East Bay Founders: Building a Startup Ecosystem

Connecting founders with leaders and incubators for mutual growth.

Who We Are

A community of experienced founders, prioritizing action across diverse tech sectors.

What We Offer

For Cities & Chambers

- **Investment & Networking:** Access to founders, angels, VCs.
- **Job Growth & Talent:** Pipeline to hiring startups.
- **AI Skills & Training:** Hands-on AI workshops for SMBs.

For Incubators

- **Founder Access:** Curated network of founders/mentors.
- **Capital Access:** Direct connections to angels, VCs.
- **Talent Pipeline:** Skilled professionals for startups.

For Businesses

- **Brand Authority:** Position as a builder's partner.
- **Customer Access:** Direct access to future enterprise customers.
- **Decision-Maker Reach:** Connect with high-net-worth founders.

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The 4 Cs of SV-EBF

SV-EBF connects four critical pillars for scale, leveraging local talent and customer presence.

Capital (Global Funding)

We attract global investors seeking real-world impact through industrial AI.

Competencies (Talent)

We connect you to trusted talent, peers, and competencies from UC Davis and Berkeley.

Customers (Enterprise Access)

Access massive enterprise buyers in healthcare, energy, and logistics who need AI at scale.

Cities (Innovation Sandbox)

We partner with cities to create "Innovation Sandboxes" with regulatory and infrastructure support.

Partnership & Impact

What We Need

EBF offers private-sector execution; we seek partnership, not funding, to amplify founder success.

Institutional Access & Credibility

Access to Mayor's Office, Economic Development, and workforce boards to support incubated companies.

Local Business Networks

Intros to Chambers, employers, universities, and trade groups for incubator-led startups.

Our Impact

2025 Milestones

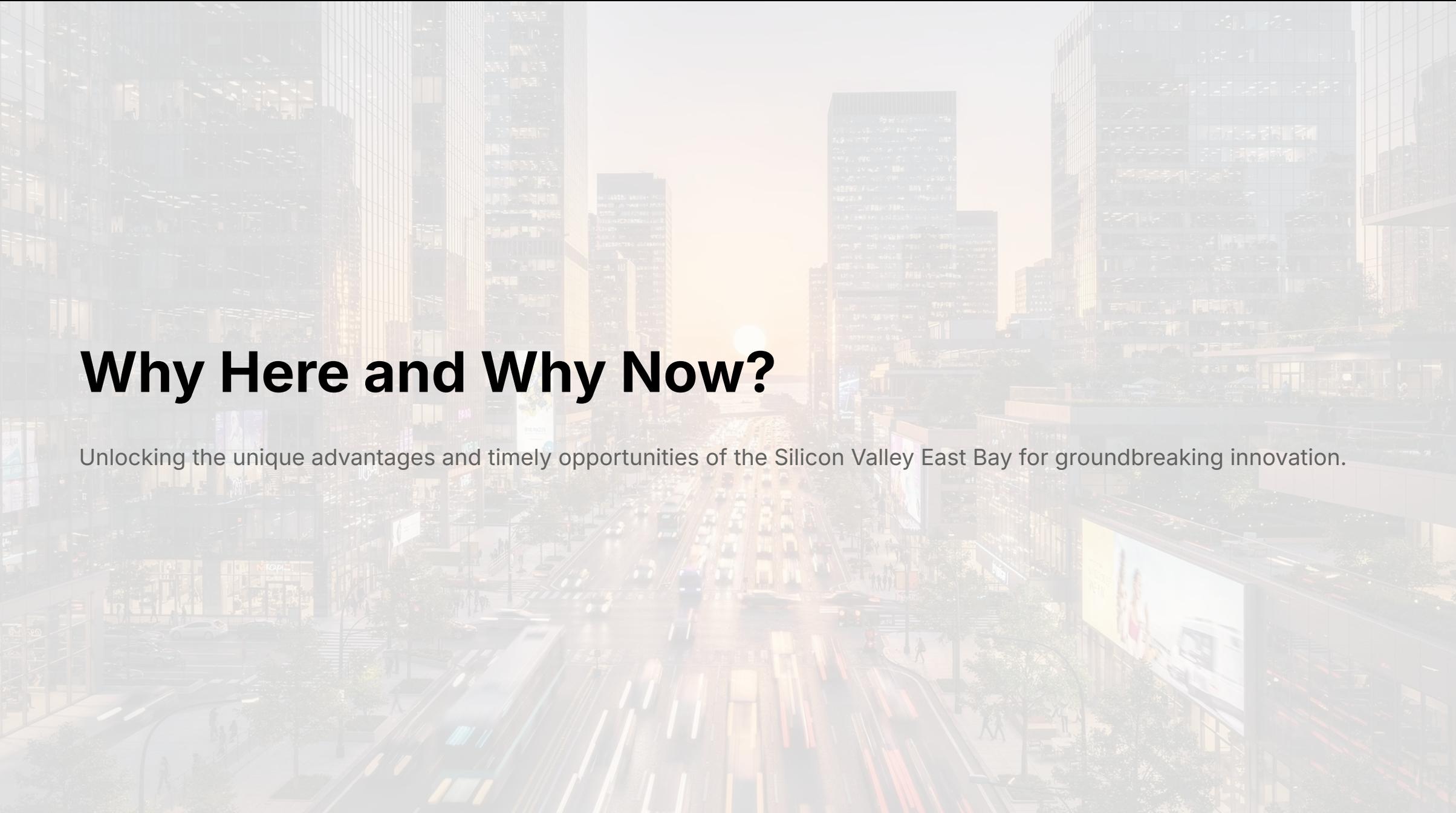
- Two major events in Q4
- Six working group sessions
- Each attended by 50+ founders, advisors, and investors

2026 Plans

- Six major events (founders, investors, and talent)
- Four user groups per quarter (founders, and advisors)
- East Bay startups, advisors, and investors directory

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Why Here and Why Now?

Unlocking the unique advantages and timely opportunities of the Silicon Valley East Bay for groundbreaking innovation.



Silicon Valley East Bay: The Next Chapter

Why the next chapter of Silicon Valley is being written in the "Super Triangle."

Building a global giant requires a synchronized ecosystem: Capital, Colleagues, Customers, and Cities.

Building on Silicon Valley's legacy of innovation, the East Bay expands the ecosystem into new domains and functions—from advanced manufacturing and agriculture to logistics and energy infrastructure. Today, Silicon Valley East Bay (SV-EBF) is the strategic launchpad for the global economy.

SV-EBF: A \$573 billion economic titan—the "Super Triangle" from Sacramento to Napa to Tracy.

We are connecting the 4 Cs to help you build the next AI-powered Unicorn.

Beyond the Garage Myth

Building a Unicorn requires more than a garage; it demands a campus where engineers thrive, families grow, and innovation flourishes without burnout. Retention is key for lasting success.

The Silicon Valley East Bay Advantage

Talent Retention

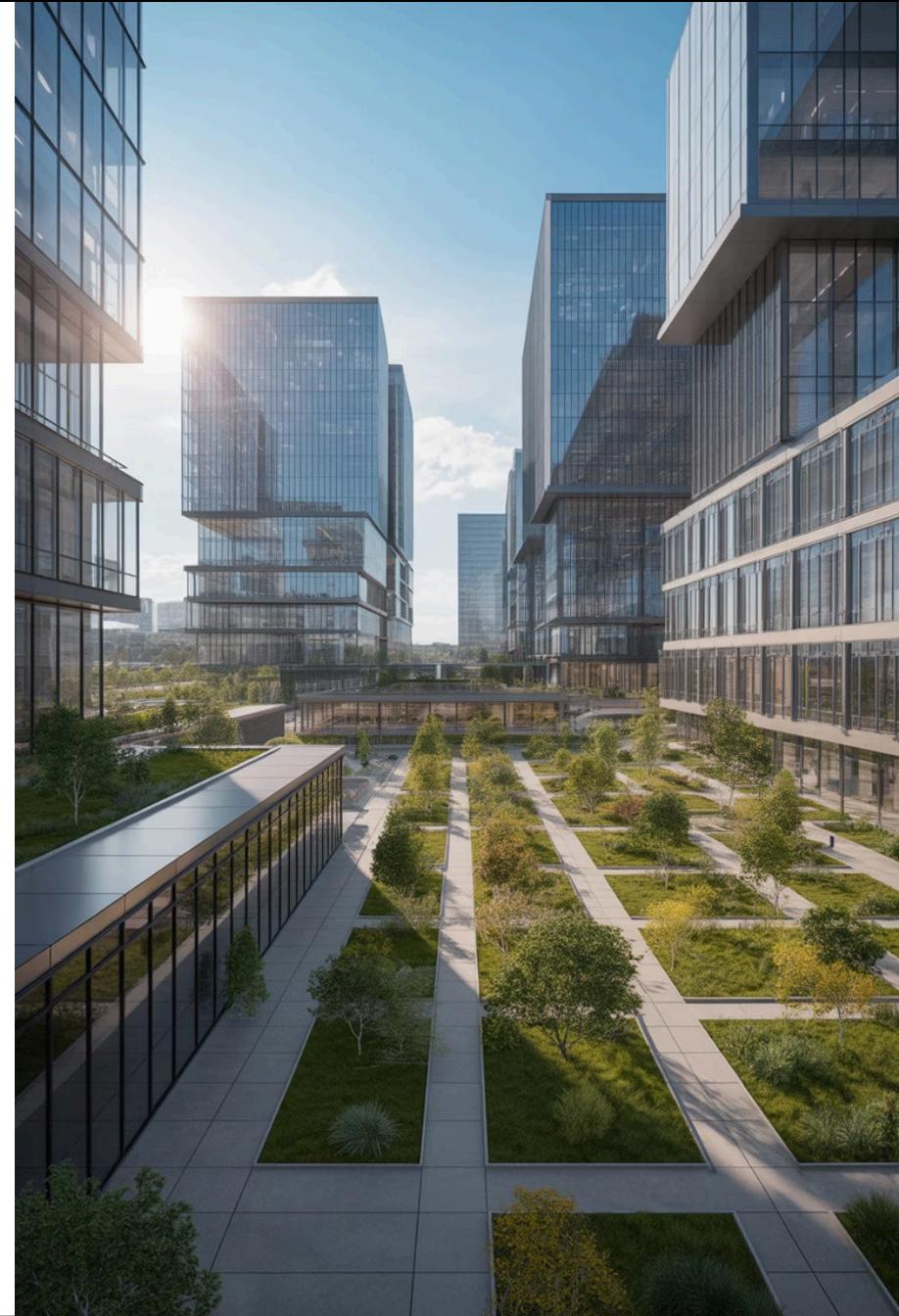
SV-EBF's lifestyle retains top talent for decades, countering the "churn and burn" culture elsewhere.

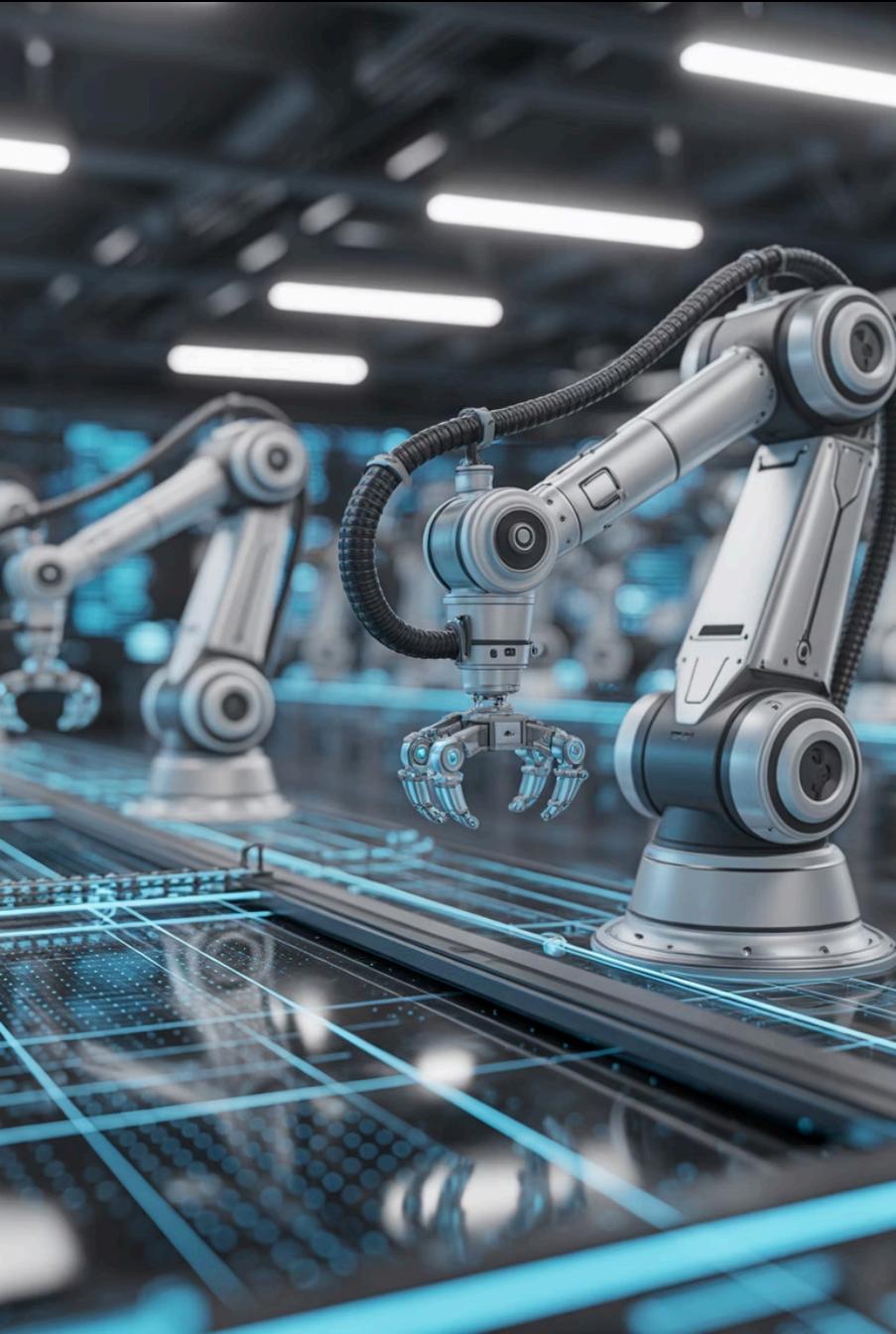
Physical Space

Unicorns need room to expand. Companies like Workday and Veeva Systems build strong cultures in spacious HQs.

Economic Power

With a \$573B GDP, the "Super Triangle" is a global economic titan, ranking in the Top 25 worldwide.





AI: Real-World Impact

Code is written in the West. It works in Silicon Valley East Bay.

Key Sectors for Applied AI

Agriculture

Optimizes yields, water use.

Advanced Manufacturing

Robotics, predictive maintenance.

Logistics & Supply Chain

Predictive logistics, autonomous routing.

Energy & Infrastructure

Resilient energy, asset monitoring.

Software & Services

Enhanced software, automated services.

How We Are Building It

Our strategic approach for the East Bay startup ecosystem.

Events

Specialized User Groups

Mentorship Programs

Investment Facilitation

Events: Connecting & Empowering Founders

Our events bring together the brightest minds in the East Bay startup scene, fostering a vibrant ecosystem through knowledge sharing and hands-on demonstrations.

🎁 SHOWCASE

Founder Demos: Innovate & Inspire

Witness groundbreaking AI-powered solutions from East Bay founders. Get inspired, provide feedback, and explore collaboration opportunities with the next generation of innovators.

💡 INSIGHTS

Expert Panels: Strategies for Growth

Gain actionable insights from industry leaders on navigating the complexities of launching, scaling, and growing businesses in the transformative "Age of AI."

🤝 CONNECT

Networking: Build Your Ecosystem

Connect with a diverse community of founders, investors, mentors, and strategic partners to foster invaluable relationships and accelerate your venture's success.





Specialized User Groups: Empowering Growth

Our user groups offer deep dives into critical areas for scaling businesses. Gain practical strategies and peer mentorship for founders at all stages.

Go To Market Strategies

Master direct sales, partnerships, and digital channels for faster customer acquisition and market penetration. Scale your presence effectively.

Vibecoding: Building @100X

Discover best practices for rapid product development and engineering efficiency. Scale your tech stack for exponential growth without compromising quality.

Customer Success: The Foundation

Implement strategies for exceptional customer experience. Foster loyalty, reduce churn, and transform users into advocates for long-term growth.

Business Systems & Analytics

Leverage data-driven insights, robust processes, and financial modeling. Optimize for sustainable profitability and strategic decision-making.



Mentorship Programs: Guiding Your Journey

Our tiered mentorship approach connects founders with experienced guides tailored to their specific stage of growth and ambition.

 INNOVATE

Breakthrough Innovators

Guiding early-stage founders from concept to market, refining disruptive ideas and building strong foundations for their ventures.

 SCALE

Experienced Operators

Strategic advice for scaling operations, navigating growth challenges, and optimizing product-market fit for established businesses.

 CONNECT

Global Connectors

Bridging founders to international markets, capital, and partnerships to expand their reach and impact on a global scale.

Financing & Investments: Fueling Your Vision

Connecting founders with the capital they need to innovate and scale, from initial seed funding to major growth rounds.

 LOCAL & INSTITUTIONAL

Regional Access

Facilitating introductions to local banks, credit unions, and institutional lenders for traditional financing, grants, and specialized programs designed to support East Bay businesses.

 EARLY-STAGE CAPITAL

Angel & Seed Rounds

Connecting nascent startups with individual angel investors and seed funds keen on supporting innovative concepts and emerging technologies within the AI and deep tech sectors.

 GROWTH & SCALE

VC & Private Equity

Strategically matching scaling companies with venture capitalists and private equity firms that provide significant funding for rapid expansion, market penetration, and strategic acquisitions.

East Bay Founders does not provide investment advice or solicit investments. All investors must be accredited as defined by Regulation D of the Securities Act of 1933. East Bay Founders assumes no responsibility for investment outcomes.





Get Involved

Show

Demo your product and services

Share

Speak, mentor, and exchange hard-won lessons

Sponsor

Fuel events and regional growth

Support

Participate, advocate, invite, and build the community

Why Sponsor East Bay Founders?

Value to Businesses

Promote your products and services directly to founders, operators, and investors. Reach high-net-worth decision-makers early, building brand authority as a builder's partner and gaining direct access to tomorrow's enterprise customers.

Value to Corporates

Transform community support into strategic advantage by backing a visible and measurable regional innovation mission. Gain early access to top founder and operator talent, positioning your platform as the default infrastructure for scaling startups.

Value to Cities & Economic Groups

Attract companies that create real jobs and generate tax revenue, drawing startups and scaleups to build locally. Strengthen the East Bay as a credible alternative to SF & South Bay, accelerating economic growth and innovation.

Sponsorship is not marketing spend. It's ecosystem positioning with compounding returns.





Maximize Your Reach: East Bay Founders Sponsorship Packages

East Bay Founders connects you with a **high-net-worth, job-creating founder and operator base**—a curated, invite-driven community focused on builders.

Social Media Impressions
100,000+

Newsletter Impressions
10,000+

Face-to-Face Impressions
1,000+

This is not mass marketing. It's focused exposure to the *crème de la crème*—leaders actively building companies, creating jobs, and shaping the future of the East Bay.

Sponsorship Benefits & Packages

Sponsorship Benefits (Quarterly)



East Bay Founders
Connect. Build. Scale.

[Home](#) [Events](#) [Community](#) [Sponsors](#) [Blog](#) [Get Involved](#) [About](#)



[Log In](#)

[Join Community](#)

Sponsorship Packages

Quarterly packages with multi-quarter discounts available.

Most Popular

★ Community

\$1,000/quarter

Entry-level sponsorship for startups and small businesses.

- ✓ Event Visibility
- ✓ Speaking / Brand Spotlight
- ✓ Website Promotion
- ✓ Newsletter Promotion
- ✓ Social Media Promotion
- ✓ User Groups Exposure
- ✓ Full-Quarter Presence

[Become a Community Sponsor](#)

⚡ Growth

\$2,500/quarter

Ideal for growing companies seeking broader visibility.

- ✓ Event Visibility
- ✓ Speaking / Brand Spotlight
- ✓ Website Promotion
- ✓ Newsletter Promotion
- ✓ Social Media Promotion
- ✓ User Groups Exposure
- ✓ Full-Quarter Presence

[Become a Growth Sponsor](#)

👑 Anchor

\$5,000/quarter

Maximum visibility and presence throughout the quarter.

- ✓ Event Visibility
- ✓ Speaking / Brand Spotlight
- ✓ Website Promotion
- ✓ Newsletter Promotion
- ✓ Social Media Promotion
- ✓ User Groups Exposure
- ✓ Full-Quarter Presence

[Become a Anchor Sponsor](#)



Thank You

Let's build the future of innovation, together, in the East Bay.

Join East Bay Founders today and be part of a thriving ecosystem that drives progress and creates lasting impact.

[Contact Us](#)





EBF Community App: Beta Testers & Vibe Coders Wanted

Our event may be winding down, but the conversation doesn't have to! Grab some refreshments and join us for an exclusive look at the upcoming East Bay Founders community app.

We're actively seeking passionate **beta testers** and **vibe coders** to provide invaluable feedback and help us shape an intuitive and powerful platform for our community.



Beta Testers

Get early access to our community app and provide feedback on features, usability, and overall experience.



Vibe Coders

Lend your technical expertise to influence the app's development, ensuring it resonates with the founder community.

[Sign Up for Beta](#)